



# Your CRO Partner for Success

## YOUR FIRST CHOICE FOR QUALITY, COST-EFFECTIVE STUDY CONTRACT AND PATIENT BUDGET NEGOTIATIONS



*Contract and budget negotiations between sponsors and clinical sites can be a drain on precious resources.*

BMA can help you meet your timelines and get your study started sooner by negotiating directly with key decision makers in the clinical, legal, and business offices at investigative sites. We will work with your specifications and parameters, following your internal procedures and guidelines, to meet planned timelines and negotiate the best possible contract and budget.

**“ Get the most out of your study and resources by partnering with BMA ”**



## Study Contract and Patient Budget Negotiations

- Highly Skilled, Experienced Negotiators
- Mutually Beneficial & Fair
- Business & Clinical Team Needs
  - Your Study Specifications, Your Budget Parameters
  - Diligent & Timely Follow-up
  - Creation, Mailing & Storage of Contracts
  - Management of Site & Sponsor Driven Contract/Budget Amendments
- Metrics Creation & Tracking
- Sponsor Legal Partnership
  - Interface with Your Legal Team Based on Your Needs
  - Development of Alternative Contract Language



**B. McLAUGHLIN ASSOCIATES, INC.**  
A Helping Hand in Clinical Research<sup>SM</sup>

Contact us today to discuss your support needs.

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